

## Sales Consultant & Estimating - Remodeling

Complete customer satisfaction is our #1 goal at The Guy Corporation!

GuyCo is looking for an experienced, self-motivated sales consultant to sell remodeling projects. You will be responsible for meeting with potential clients and helping them determine the scope and cost of their project.

### Responsibilities

- Gather client and project information
- Meet with potential clients at their homes
- Put together estimates
- Follow up with potential clients
- Type proposals
- Stay organized
- Run job and/or meet for selections appointments

### Qualifications

- A strong background in sales
- Detail-oriented (Very important)
- Excellent communication skills
- Ability to thrive in a high-energy, fast-paced, focused environment
- Must be proficient in Microsoft Word, Outlook, Excel, and possess other typing and word processing skills
- Experience in construction or design is preferred, but not necessary. We will mentor you.
- Ability to self-motivate and carry out tasks with little-to-no direction

### Compensation

Commission with a possible base salary to be negotiated based on your experience

Before applying for this position, research our website (<http://guycohomes.com>) to learn more about our company and what we are about. You should be able to tell us why you would be an asset to our company.

Training provided

Inbound sales – all potential clients contact us first. No cold calls, and no hard sells.

Position reports directly to the CEO

Paid vacation & holidays

401(k) after one (1) full year

Options available for medical insurance

Must be well groomed, drug free and dependable; no exceptions.

- Run pre-verified sales appointments on weekdays: morning, afternoon and evenings; as well as Saturday mornings and afternoons
- Follow-up with potential customers to assist with the sales process
- Work lead generating activities such as home shows and other events
- Achieve sales goals established by the company

Base salary plus commission: \$40,000 and up. Potential is unlimited if you are willing to hustle.